

T: +64 9 921 9999 www.aut.ac.nz



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## Executive Summary – The value and significance of accessible tourism

- There are 1 million people with disabilities in New Zealand and 1 billion people with disabilities globally. The prevalence of disability is increasing, notably due to population ageing.
- Accessible tourism is about enabling people with access requirements to function independently and
  with equity and dignity in tourism. Access is currently part of every market segment you target; when
  you design with access in mind, you design better for everyone.
- A focus on creating impact and change around accessible tourism has the potential to support the industry, while providing a competitive destination that will generate benefits for New Zealand's future.
- The <u>United Nations World Tourism Organization</u> and the <u>World Travel and Tourism Council</u> have said accessible tourism will be a <u>'game changer'</u> for destinations around the world as they look to recover from the impacts of the pandemic.
- Accessible tourism is an issue of human rights and is ratified <u>United Nations Global Code of Ethics for</u>
   <u>Tourism</u>, and the <u>Convention on the Rights of Persons with Disabilities</u>.
- Tourists with disabilities have a higher <u>rate of travel</u> for day trips compared with tourists without disabilities. The difference is marked when we compare the number of overnight trips and outbound international travel.
- Accessible tourism is an investment in a business opportunity that taps into a profitable emergent market. <u>Economic benefits</u> are well-reported, including:
  - o Enhanced customer activity and loyalty.
  - o Greater rates of capacity, occupancy, and utilisation.
  - Heightened competitive advantage, market share, and profitability.
- Overseas research shows us the value of the access market:
  - Australia: \$8 billion.
  - o England: £15 billion.
  - o Spain: €2.4 billion.
  - o Europe: €90 billion.
- We provided a conservative estimate of New Zealand's domestic access market in 2014 to the value of \$700 million.
- There are major misperceptions about the access market, including that:
  - The access tourist does not want to travel or has the means to travel.
  - o Accessibility costs.
- <u>Stakeholder research</u> shows us that the New Zealand tourism industry has not yet acknowledged the value of the access market. We see the need for an 'accessible-ready' programme for the industry based around knowledge about the opportunities, as well as top-down leadership and the right data to garner buy-in.

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