A review of New Zealand Telecommunications: Legislation, Regulations and Recommendations

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Abstract

The telecommunications industry is growing and changing at a very high pace. To keep up with this high pace and fast-changing technologies, countries need strong legislation and an efficient regulatory system to promote fair competition in industry. In this paper a review of existing telecommunications legislation and regulations in New Zealand (NZ) is conducted. The paper highlights the existing legislation in the country and discusses the organizations responsible for regulating the underlying laws. Finally, recommendations for changes to the existing legislation and regulations in NZ are provided which are based on the current and on-going demand for telecommunication services.

Introduction

Telecommunications is a rapidly growing field and is becoming an essential part of the socio-economic development of any country in the world. With the technological advances, more and more applied areas of telecommunications are gaining prominence hence developing an on-going demand for telecommunications services. To cater for this high demand for services the telecommunications industry has started to become dense with a variety of telecommunications services and service providers.

With this remarkable increase of telecommunications services and service providers, thoughtful actions need to be taken to ensure that transparent, fair, legal and affordable provision of these services is available to the public and/or end-users. In New Zealand (NZ) various government bodies as well as agencies are responsible to provide these service goals.
The Ministry of Business, Innovation and Employment (MBIE) [1], the Commerce Commission, NZ [2] and the Telecommunications Carrier Forum (TCF), NZ [3] play key roles in the legislation, regulation and provision of telecommunications services for NZ.

In this paper efforts are made to bring together the information regarding legislation and regulations of the telecommunications sector in NZ. In particular this paper attempts to address the following open questions as far as NZ telecommunications review is concerned.

- What legislation and regulation exists?
- Is there a government communications department?
- Is the major telco wholly, partially or not government owned?
- Is there an independent or government telecommunications regulator?
- Is there an independent competition regulator?
- Is there an independent consumer protection organisation?
- Is there a universal service obligation?
- How has the telecommunications market evolved over the past 40 years?
- Is the market open and competitive or what is it like?
- Is the telecommunications market self-regulating?

This paper is organised as follows. An insight into the history of the development of the legislation and regulations related to the telecommunications sector in NZ is provided. Current issues related to legislation and regulations in the telecommunications industry are discussed. The legislation and regulations affecting the telecommunications market competition are also discussed. Recommendations for changes to the current legislation and regulations are presented, and a brief conclusion ends the paper.

**History of the development of legislation and regulations**

In NZ all the legislation’s drafting and publishing is handled by “The NZ Parliamentary Counsel Office/Te Tari Tohutohu Pāremata (PCO) NZ Legislation” [4]. The first ever legislation for the telecommunications sector, published by this office was in 1987 [5] which introduced telecommunications provision for residual purposes. The process of legislation of telecommunications then continues with various reprints; the latest one is a bill [6] passed on property access and other matters related to telecommunications to reduce the overall compliance costs. A list of all the related NZ legislation is provided in Appendix A [4].

The national telecommunications network of NZ was commenced in 1862 with the construction of the first telegraph line connecting Littleton and Christchurch [8]. The setup of the first communication cable connecting NZ’s North and South islands was in 1866 [9]. In 1878 the NZ government installed the very first telephone line between Dunedin and
Milton. This setup soon became very popular because of its ease of use and efficiency as compared with the existing telegraph technology. The NZ government then started working on telephone networks and exchanges. All the rights for these were kept with the government exclusively. In 1881 NZ’s first exchange was opened in Christchurch [8] which was then followed by Auckland and other major cities.

The first radio communication in NZ was established in 1902, and the NZ government put legislation in place for the use of radio communications under the Wireless Telegraphy Act 1903 [56] to protect the government investments in wired communications and also to avoid interferences. This new mode of communication was fully embraced by NZ. From 1921 to 1980s the government’s Post and Telegraph Office (P&T) was responsible for issuing licences for the use of radio communications. In 1945 the responsibilities of the P&T increased and the department became responsible for handling all the telecommunications services both internal and external to the country.

As the industry continued to grow rapidly a need for the division of NZ’s P&T functions was identified. On 1st April, 1987 the P&T was functionally divided into three businesses, all state-owned. The Department of Trade and Industry (now known as the Commerce Commission) [2] was then made responsible for handling regulations regarding radio spectrum management. Later in 1987 the NZ government passed a Telecommunications (Residual Provisions) Act [5] to regulate telecommunications activities in the country.

In 1989 and the early 1990s NZ started to realise the benefits of new wireless technologies for communications. The NZ government passed the Radio-Communications Act 1989 [4] to regulate the operations of communications in the country. In the same year the government passed the Broadcasting Act 1989 [12] to regulate the broadcasting of various channels and avoid interferences (as broadcasting also used radio waves).

To overcome the monopoly of the Telecom Corporation Ltd, in 1990 the Ministry of Commerce [2] first welcomed private companies to submit their applications to serve as network operators in NZ. At this point Civic Enterprises Limited, NZ played a leading role and secured the first licence to serve in NZ as a Telecommunication Network Operator. The government issued legislation [11] to recognise Civic Enterprise Limited as a network operator in NZ for the purpose of Telecommunications (Residual Provision) Act 1987 [5]. This was then followed by a number of companies who obtained their network operator licenses [13-45]. Table 1 shows the legislation instruments issued for various companies to serve as network operators in NZ for the purpose of the Telecommunications (Residual Provision) Act 1985 [5].

Table 1: NZ’s Legislation Instruments for the purpose of Telecommunications (Residual Provision) Act 1985
The next major step taken by the government of NZ was the approval of the Telecommunications Act 2001 [6]. The goal was to regulate the “supply of telecommunications services”. It allowed private companies to access the existing telecommunications network to sell their telecommunications services to the public.

The telecommunications industry kept on growing, and that growth led to the operational separation of Telecom and local loop unbundling in 2006. Telecom was then committed to provide broadband (high speed network) to the whole country by laying an optical fibre infrastructure. In 2010 Ultra Fibre Broadband came into play and was embraced by Telecom. In 2011 a structural separation of Telecom took place, and the company separated into a
retail (Spark) and a wholesale (Chorus) operator [48]. The purpose was to efficiently deal with the growing demand from customers.

Figure1: New Zealand Regulations History for Telecommunications; from the Ministry of Business and Employment; “Regulating communications for the future: Review of the Telecommunications Act 2001” [47]

Telecommunications Industry

In NZ the Telecommunications industry is broadly categorised as fixed-line infrastructure, fixed-line retail and mobile [47]. In fixed-line infrastructure all the operators provide fixed lines including fibre and coaxial, while the fixed-line retail sector targets ordinary users and provides them with their telecommunications services using any fixed-line infrastructure. On
the other hand, mobile services are targeting wireless communications where voice, text and data services are provided to the customers "on the go". Table 2 categorises telecommunication companies operating in NZ.

Table 2: Telecommunications Industry

<table>
<thead>
<tr>
<th>Service Category</th>
<th>Companies involved</th>
</tr>
</thead>
<tbody>
<tr>
<td>1 Fixed-line Infrastructure</td>
<td>Chorus, Hybrid Fibre-Coaxial Network by Vodafone and NZ’s local fibre companies including Northpower Ltd., Waikato Networks Ltd. and Enabled Services Ltd.</td>
</tr>
<tr>
<td>2 Fixed-line Retailer</td>
<td>Spark, Vodafone, Callplus</td>
</tr>
<tr>
<td>3 Mobile</td>
<td>Spark, Vodafone, 2 degrees</td>
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</tbody>
</table>

Telecom Infrastructure

In NZ, the Telecom Infrastructure (including optical fibre) is maintained by Chorus, NZ’s largest telecommunications network operator together with Crown Fibre Holdings. In addition to greater Auckland, Chorus has marked the start of the ultra-fast broadband (UFB) rollout in Wellington by deploying new network infrastructure in Kelson [59]. The UFB is being deployed in Christchurch City (South Island of NZ) by another company called Enable [60]. Overall, the NZ government regulates the investment and development of both fixed and wireless networks infrastructure in the country using the Telecom Act 2001 [6].

Telecom Services

1. Fixed-line telecom services

The NZ telecom industry continues to grow; however, the use of traditional fixed-line services has decreased since 2016 [49]. There is an expected increase for fixed-line services forecasted as those connections improve their quality [47]. Figure 2 shows the decrease in fixed-line users since 2013.
Spark (formerly Telecom Corporation of NZ) is still leading the fixed-line telecom services market in NZ and has 58.1% share of the current market [49]. Figure 3 shows the market share for fixed-line telecom services among Spark, Vodafone and others.

2. Wireless telecom services

NZ telecom users are more inclined to the use of wireless telecom services. The focus is on high speed data and mobility [47]. There is a growing demand for using various services over the high speed data network without compromising on mobility. However, voice still plays
the major role in wireless telecom services. As shown in Figure 4, voice services occupy the majority segment for wireless telecom usage [50].

In contrast to the fixed-line telecom services, for wireless telecommunications services Vodafone is the market leader with a 38.4% market share [50]. Spark is struggling to keep its tradition of leading the telecom market and is very close to Vodafone with a 35.5% market share [50]. Figure 5 gives an overview of NZ’s market share for wireless telecom services for various companies.
The wireless telecommunications sector is growing rapidly in New Zealand. Despite a small industry, NZ now constitutes 0.6% of the “Asia-Pacific Telecommunication Services” market value. Figure 6 illustrates NZ’s share of the wireless telecom market in the Asia-Pacific region.

![Geographical segmentation of wireless telecom in NZ: % share, by value, 2015(e)](image)

**Figure 6: Geographical segmentation of wireless telecom in NZ: % share, by value, 2015(e) [50] from MarketShare**

**Current issues**

The demand for high-speed communication with mobility is the key factor in the current picture of NZ's Telecom Sector. This demand is determined by the customer behaviour and demand for IT technologies and services [51]. Currently New Zealanders are considered to be the fastest adopters of fixed broadband technologies more specifically Fibre [52]. Figure 7 depicts NZ's adoption of fibre technology and it compares it with several other countries.
The high usage of Internet and related services is also highlighted in the NZ Telecommunication’s Forum (TCF) report of 2016 [52]. The report focused on the continuing high usage of technology by New Zealanders. Figure 8 shows the data taken from the report presenting the main activities of Internet users. One can observe the steady increase in the use of Internet services in the country from 2006 to 2012. Internet Banking is regarded as one of the most popular activities by the Internet users, followed by social networking.
With the increase of internet usage of related services, especially video streaming, the Ministry of Commerce is forecasting an explosion in the usage of data [47]. To satisfy the thirst for increasing connectivity, New Zealanders are adopting the use of high data packages or even moving to unlimited data packages [52]. Figure 9 shows the increase in usage of high data packages from 2012 to 2014. One can observe that there is a growing demand for high data packages even for unlimited packages in NZ.
Current forecasts indicate that data usage will continue to grow which also increases the competition for service providers; MBIE recognises this situation and trend and it has started working on the legislation to provide better communication services with reasonable prices to the customers while maintaining healthy competition in the market [47].

Legislation and regulations affecting telecommunications market competition

The Commerce Commission of NZ [21] is the government agency which is responsible for enforcing the legislation in NZ. The main purpose is to encourage healthy competition in the country so New Zealanders can enjoy quality of product/services at competitive prices.

The first formal step in the relevant legislation was the Commerce Act 1986 [53] which was shortly followed by the Telecommunications (Residual Provision) Act 1987 [5]. April 01, 1989 is regarded as the first day of competition among the telecommunication service providers [54]. Later on, the Telecommunications Act 2001 [6] is considered as the main legislation for the telecom industry in NZ.
With the privatisation of Telecom NZ Ltd. in 1990 [54], competition in the telecom industry really started to flourish. Various companies showed their interest in entering the industry and, since then, the investments in the telecom industry have continued to grow. Figure 10 shows the growth in telecom investments in NZ from 2005 to 2015 [55].

![Figure 10: Investment in Telecommunications Industry, NZ](image)

Currently the Commerce Commission is using the *Telecommunication Act 2001* [6] as the basis for regulation and legislation. The Act enables the commission to regulate the provision of telecommunication services in the country. In addition to the other functions of the Act, it is stated in it that the Act “must monitor competition in telecommunications markets and the performance and development of telecommunications markets” [6]. Table 3 lists the Acts and the corresponding main purpose that have been used to regulate the telecommunications industry in NZ.

**Table 3: Telecommunications Regulatory Acts in NZ**

<table>
<thead>
<tr>
<th>Year</th>
<th>Act</th>
<th>Main purpose/Goal</th>
</tr>
</thead>
<tbody>
<tr>
<td>1986</td>
<td>Commerce Act 1987 [53]</td>
<td>Regulates trade practices</td>
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</tbody>
</table>
Wireless Telegraphy Act 1903 [56] Regulates the message passing using electricity

Telecommunications Act 2001 [6] Establishes regulatory access regime and promotes competition

Unsolicited Electronic Messages Act 2007 [58] To promote safer and securer environment for Information and communication technologies in NZ by prohibited the prohibit unsolicited commercial electronic messages with a New Zealand link from being sent

Telecommunications (Interception Capability and Security) Act 2013 [57] Regulates the interception of telecommunication services by surveillance agencies

### Recommendations for changes to legislation and regulations

The regulatory regime for telecommunications in NZ should be governed by the following five principles [47]; these principles are consistent with the requirements of the Telecommunications Act 2001 [6]:

1. **Clear Necessity**: Proper and clear justification for the need should be mentioned; regulations should not be imposed.
2. **Predictability**: There should be predictability and stability in the regulation regime.
3. **Proportionality**: The efforts put in following the regulations should constitute a fair proportion of the benefits accrued and the associated potential harm.
4. **Transparency and Accountability**: The enforcement and development of the telecom regulations should be transparent and the regulatory body should be accountable for all the actions taken in this regard.
5. **Flexibility, including technology neutrality**: The legislation and regulations regime should be flexible in approach and administration.

In view of the rapidly changing environment of the telecommunications industry, two recommendations (i.e. market competition and meeting expectations) and a guideline for changes to the existing legislation and regulations in NZ are provided. These recommendations are based on the current and on-going demand for telecommunication services in the country as discussed in the previous sections.

**Market Competition:**

The telecommunications legislation regime in NZ should create a healthy market competition within the companies/industries. Avoiding any particular company having a
monopoly will also help the regulatory bodies to exert indirect control over the pricing of the telecommunications services.

**Meeting Expectations:**

The telecommunications legislation regime in NZ should meet the expectations of customers, industry and administrative bodies (which are responsible for monitoring and enforcing the legislations). Meeting customers’ expectations may involve providing agreed QoS with better prices; meeting industry expectations may include encouraging innovation and healthy industry environment to achieve their business objectives. Moreover, the telecommunications legislation regime should also support a cyclic approach for monitoring the existing regulations and to support proactive measures to be taken for legislations proper administration.

**Guideline:**

Both the market competition and meeting expectations should be implemented along with the five existing legislation principles for telecommunications legislation in NZ. Figure 11 shows the proposed guideline/framework. It is anticipated that this will help the telecommunications regime in NZ to cope with the rapid growth and changing demands of the telecom industry in the country.

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**Figure 11.** The proposed guideline/framework for integrating market competition and meeting expectations with the existing five legislation principles
Concluding remarks

The telecommunications industry of NZ is rapidly growing. The growth is not only in terms of volume but also in terms of changing needs and technology. The Ministry of Business, Innovation and Employment is the government agency which deals with telecommunications legislation. The Commerce Commission of NZ is responsible for enforcing the regulations as per the approved legislative Acts. In NZ the existing legislation related to the telecom industry is bound to the Telecommunications Act 2001. To address the challenges of the existing telecommunications industry some changes in the existing legislation regime are essential. However, this paper provides two recommendations and one guideline that would help telecommunications legislation regime will be strengthened and would be able to address the challenging needs of the telecom industry in NZ.

References

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34. Telecommunications (Hamilton Fibre Network Limited and Velocity Networks Limited) Network Operator Declaration date of access: 14-Oct-2016
35. Telecommunications (Unison Networks Limited) Network Operator Declaration date of access: 15-Oct-2016
38. Telecommunications (Christchurch International Airport Limited) Network Operator Declaration date of access: 15-Oct-2016
40. Telecommunications (Enable Networks Limited) Network Operator Declaration date of access: 15-Oct-2016
42. Telecommunications (Snap Internet Limited) Network Operator Declaration date of access: 15-Oct-2016
43. Telecommunications (Ultrafast Broadband Limited) Network Operator Declaration date of access: 15-Oct-2016
48. “Notice of Separation Day”; Telecommunications (TSO, Broadband, and Other Matters); Amendment Act 2011; date of access: 18-Oct-2016
53. Commerce Act 1986; Reprinted as at 1-March-2016; date of access: 26-Oct-2016
60. Optical fibre deployment in Christchurch; url: https://www.enable.net.nz/; date of access: 08-Dec-2016
## Appendix A – NZ Telecommunication Legislation

<table>
<thead>
<tr>
<th>Year</th>
<th>Act / Legislation introduced</th>
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<tbody>
<tr>
<td>1</td>
<td>1987 Telecommunications (Residual Provisions) Act 1987</td>
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<td>2</td>
<td>1989 Broadcasting Act 1989</td>
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<td>4</td>
<td>1989 Radio communications Act 1989</td>
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<td>6</td>
<td>SR 1990/92 Telecommunications Network Operator (Kiwi Cable Company Limited) Order 1990</td>
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<td>11</td>
<td>SR 1993/16 Telecommunications Network Operators Order 1993</td>
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<td>16</td>
<td>SR 1996/213 Telecommunications Network Operators Order (No 2) 1996</td>
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<td>17</td>
<td>SR 1996/315 Telecommunications Network Operators Order (No 3) 1996</td>
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<td>19</td>
<td>SR 1997/348 Telecommunications (Call Data Warrant) Regulations 1997</td>
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